

MILLENNIALS & BOOMERS HEAD NORTH

roves of Millennials and Baby Boomers alike are moving north to Collingwood to take advantage of a more recreational focused living experience and the opportunity to escape Toronto's surging real estate prices and heated bidding wars. The Collingwood / Southern Georgian Bay area offers a vibrant engaged community of individuals that enjoy outdoor recreation, a growing abundance of restaurants and shops as well as an established arts and culture scene.

Most importantly to the Millennials, there is a growing jobs market in Collingwood. Savvy young entrepreneurs are seizing the opportunity to tap into the ever expanding local year round tourism industry and provide services to support the influx of retired boomers. In fact Collingwood was ranked within the top 10 of business friendly small cities across Canada in 2014. The last few years have seen a surge of new breweries, wineries, distilleries, restaurants and new businesses that cater to the outdoor recreational market and retirees.



With a growing population, expanding employment opportunities, vibrant active community and affordable home prices there has never been a better time to invest in Collingwood real estate. The Southern Georgian Bay Western Region total sales dollar volume was up 21% in 2015 over 2014 and the 12 month average price of a residential single family home in Collingwood was up 5.4%³ in 2015 over 2014. And of course there is no denying the affordability of Collingwood's market over Toronto's: in 2015 the average home price for Collingwood was \$369,818 vs Toronto at \$622,121.² Furthermore, the Collingwood market is showing steady growth. In 2015 Chestnut Park's Real Estate's Collingwood office showed an increase in sales of 29% from the previous year.



Collingwood residents John Price, Jennifer Price and their daughter Olivia moved up from Toronto in the spring of 2015 to enjoy a more recreational focused living based existence and reap the benefits of Collingwood's affordable yet growing real estate market.

There is a lot more opportunity for younger families to have their dream home and grow in Collingwood than Toronto. Toronto is not affordable for younger families anymore. The market is not even comparable. However, the Collingwood market is growing right now, I believe it will be the new "Toronto North".

- Jennifer Price, Collingwood millennial resident

Fortunately for millennials like the Price's, most of the retirees moving up to the Collingwood area are former weekend warriors who already own places. They are not creating competition for real estate acquisition. The Price's were actually able to buy the first home they looked at and bid on.

Jon and I built a ski cabin here 30 years ago.
Collingwood is a familiar community for us and we
know it will fit our lifestyle for years to come. After
the kids moved out, we both retired and the housing
market in Toronto was "hot" - it seemed like the right
time to move up.

- Liz Ord, Collingwood Baby Boomer retiree

Do you enjoy an active lifestyle? Are you looking to escape Toronto's fiery market? Whether you are an active retiree or a millennial looking to establish roots, Collingwood might just be the right move for you.

We already spent every weekend here doing what we love and now I get to do those mid-week as well. We have had close friends move up at the same time as us and have made many new ones that all share our passion for the outdoors and active lifestyles we thrive on.

- John Price, Collingwood millennial resident

SOURCES

- ¹ (http://business.financialpost.com/executive/c-suite/collingwoods-debut-in-top-10-on-ranking-of-business-friendly-cities-is-no-accident)
- ² Based on statistics for the Toronto Real Estate Board Association of REALTORS* (TREB)
- ³ Based on statistics for the Western Region of the Southern Georgian Bay Association of REALTORS* (SGBAR)

– SOUTHERN GEORGIAN BAY & GREY BRUCE ISSUE –

Magnificent Panoramic Views COLLINGWOOD, ONTARIO:

31 acres, 4,200 sq ft Country Estate w/ 4 bdrms, 4 baths. Reclaimed hemlock floors, expansive windows w/ panoramic views to Georgian Bay, The Peaks & Beaver Valley. Manicured grounds & pond & a large stamped concrete patio. Exceptional craftsmanship. MLS®1615130



Ron Picot*, Barb Picot* 705-446-8580 www.ThePicotTeam.com picot@rogers.com











\$4,900,000



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NATURE'S HIDEAWAY

- 5,970 sq ft
- 5 bdrms / 4 baths
- Beautiful views
 Outdoor terrace
 MLS® 1605586

Barb Picot* 705-444-3452



GRACIOUS FAMILY HOME

- 7,200 sq ft
- 6 bdrms / 5 baths
- Serene pond Outdoor terrace MLS® 1548289

Ron Picot* 705-446-8580



CUSTOM BUILT HOME

- 6,200 sq ft5 bdrms / 5 bathsBeautiful Georgian Bay views
- Georgian Bay Club
 MLS® 1600966

Barb Picot*

705-444-3452



NATURE'S RETREAT

- 50 acres
- 4,480 sq ft
- 4 bdrms / 5 baths
- 60x30 workshop Scenic views
- MLS® 1616224

Ron Picot* 705-446-8580



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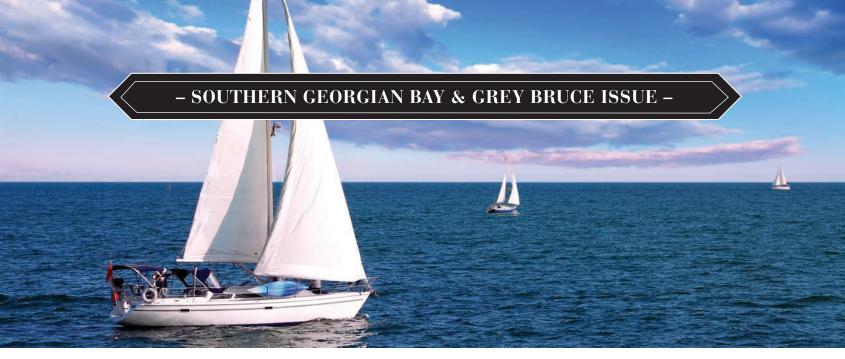
Chestnut Park's 6th Annual Fall Showcase Of Homes



Covering Collingwood, Blue Mountain, Creemore, Meaford, Owen Sound, Thornbury/Clarksburg, Wiarton, Beaver Valley, Wasaga Beach and Mulmur.



Visit www.fallshowcaseofhomes.com throughout the summer to see a list of this year's properties.



Million Dollar Views MEAFORD, ONTARIO:

A "ground up" restoration has earned this solid stone home a historical award. Located on 99.75 acres known as SCOTCH MOUNTAIN, the home features 4 bedrooms, all w/ ensuites, Stunning views, 4040 sq.ft. plus a shop/barn & triple car heated garage.



Dave Armstrong* 905-713-9414 dave@chestnutpark.com













WWW.MIDDLERIDGE.CA Contemporary luxury on 4.5 private acres 4 br, 4 ba. Gorgeous landscaping w/ swimming pond,

1km to Creemore.

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SNOWBRIDGE HOME

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- 5 bdrms / 4 baths
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- **Barb Picot*** 705-444-3452



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LAKE HURON HAVEN

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WATERFRONT CONDO

- 2,153 sq ft3 bdrms / 3 baths
- Beautiful bay viewsGourmet kitchen

• MLS® 1600765 Ron Picot* 705-446-8580



HIGH ABOVE THORNBURY

- 3,000 sq ft Nature Retreat4 bdrms / 4 baths
- Gas Fireplace
- Salt Water Pool
- MLS® 1615447 Barb Picot* 705-446-8580



HOME OR DEVELOPMENT

- 2.3 acres
- 2,620 sq ft
- 3 bdrms / 2 baths Renovated Century home
- MLS® 582610261

Barb Picot* 705-444-3452

VISIT: WWW.CHESTNUTPARK.COM | WWW.INVESTINSTYLE.CA



Enchanting Lake Huron

LION'S HEAD, ONTARIO: Luxuriously built of the finest materials and expertise. Contemporary open concept home features soaring ceilings, hardwood flooring and a high end commercial kitchen. Other features incl. wood burning fireplaces indoors & out, large plunge pool, flag stone pathways & patios, water front docks and decks. Enjoy the protected waterfront of Myles Bay.



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Michael Biggins** 519-378-6336



GREAT POSSIBILITIES!

This is a unique country property, in Collingwood offering 2.9 acres of land with potential of 36 condos or 5 residential lots.

Stefanie Kilby* 705-606-0320



MONTERRA ESTATES

Impressive home in exclusive golf community at Blue Mountain. MLS® 1614787

Heather Garner* 705-445-3751



OPPORTUNITY!

You could operate a home business with all the space in this 2.5 storey, 9 bdrm home in the heart of Collingwood on an oversized lot.

Sandee Roberts** 705-445-3751



THE BEAVER VALLEY

Full Timber frame, 3 acres, 4000 sq ft, 6 brms, 4 baths, geothermal heating, air conditioning double detached garage.

Gail Crawford* 705-445-3751

- SOUTHERN GEORGIAN BAY & GREY BRUCE ISSUE -

Lockie Island, Parry Sound PARRY SOUND, ONTARIO:

Beautiful private island, just under 3 acres w/ 360 vistas of Georgian Bay. Lockie Island cottage, circa 1932 combines the best of both worlds. Charm of the old with comforts of new. Lots of recent upgrades.



705-446-4152 john@johnanddi.com

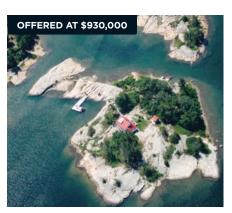
John M.Kacmar**

Country Estate Featuring Two Homes CHATSWORTH, ONTARIO:

Set amongst lush landscape, this exceptional property has 2 custom built homes, 1-3 bedroom and the other 2-bedrooms, on 45 acres with hardwood bush and a 5 acre spring fed pond + 5 stall barn. Truly a special property.



Dave Moyer** 519-379-1996 davemoyer@chestnutpark.com























WATERFRONT

Peace & Plenty combine in this unique 4 season cottage on the shores of spectacular Georgian Bay. Meticulously maintained.

Dave Moyer* 519-379-1996



CHARM & PRIVACY

4 bedrooms, 4 baths, 2 gas fireplaces, abundant natural light, 2 walk outs, sought after Collingwood location.

Sue Mallett* 705-444-7181



THE ROCKLYN INN

An incredible opportunity to operate a successful inn. 8 BDRMS/ 3.5 BATHS. Most furnishings included.

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CIRCA 1890 THORNBURY

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4 SEASONS LIVING

2940 sq ft chalet inspired home is ideally situated in the highly desirable community of Blue Water on the Bay, nestled by the shores of Georgian Bay.

Debra Gibbon* 705-765-6565



BRENDANTHOMSON.COM

Need a home for all of your toys? This 2800 sq ft home on 6.4 acres, 24x60 heated garage, 21x21 games room. 4 bdrms too!

Brendan Thomson*



THE WOODS IN THORNBURY

2000 + sq ft 4 bdrm 3.5 bath w/ finished rec room, 2 gas fireplaces and sauna.

Sue Mallett*



ISLAND VIEW DRIVE

An architectural masterpiece. 3 bedrooms, 5 baths and timeless features. davemoyer@chestnutpark.com

Dave Moyer* 519-379-1996

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- SOUTHERN GEORGIAN BAY & GREY BRUCE ISSUE -

Home Well Suited For Two Families **COLLINGWOOD, ONTARIO:**

23 acres. Severance applied for and approved but not exercised, 40 x 45 ft barn that could have multi-uses. 2 separate living areas, each w/ kitchen & family rooms. Hot tub, sauna. Ponds and mature trees. MLS®1549164



705-446-4152

John M.Kacmar** john@johnanddi.com

Blue Mountain Living And Lifestyle! **BLUE MOUNTAIN VILLAGE, ONTARIO:**

Blue Mountain Village offers a variety of real estate options including resort condos in the Village or townhomes, single family and mountain homes on the surrounding Monterra golf course. Full time or recreational. Choose your living and lifestyle!



Ellen Jarman* 705-441-2630 ellenjarman@rogers.com

























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HISTORIC HOME Edwardian classic on desirable

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EXECUTIVE HOME/POOL Across the road from Georgian Bay, meticulously maintained, with many, many

upgrades. michaelbiggins@sympatico.ca

Michael Biggins* 519-378-6336



RED BRICK ON 1.66 ACRES Century home on town corner lot, close to Bighead river. michaelbiggins@sympatico.ca

Michael Biggins** 519-378-6336

SOME "MUST-DO'S" IN SOUTHERN GEORGIAN BAY & GREY BRUCE JULY / AUGUST 2016

BARD ON THE BAY JULY 28-AUGUST 7

COLLINGWOOD OUTDOOR MPHITHEATRE Honour the 400th anniversary of Shakespeare's death by attending The Bard on the Bay Shakespeare festival in Collingwood. Proudly Co-sponsored by Chestnut Park, Twelfth Night will be presented by Theatre Georgian Bay.

JAZZ AT THE STATION



WEDNESDAY NIGHTS Chestnut Park is proud to support arts and culture in Southern Georgian Bay. Join us EVERY WEDNESDAY EVENING all summer long from 6 pm to 8 pm at the Collingwood Museum for Jazz & Blue.

WILD WONDERS



AUGUST 20-21 BLUE MOUNTAIN Check out birds of prey and more at this interactive event. Enjoy hiking and free gondola rides down the mountain. It's fun for the whole family!

www.bluemountain.ca/things-to-do

Christie's International Real Estate is honoured to announce that Chestnut Park has been selected as its International Affiliate Of The Year.

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— Chris Kapches, President & CEO











































Sue Mallett*















David Rowlands**















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